Geocode Survey By OOH Vehicle Type Major Markets / Top Vendors

| | Percent Geocoded | | | | | | |
|-----------------------------|------------------|------------------|---------------------|-----------------|----------|----------------------|--|
| | Bulletins | 30's <u>%</u> | Squares <u>%</u> | 8's <u>%</u> | Walls | Shelters <u>%</u> | |
| Market | <u>%</u> | <u>%</u> | <u>%</u> | <u>70</u> | <u>%</u> | <u>70</u> | |
| Atlanta | 25% | 40% | 34% | 97% | 100% | 0% | |
| • Boston | 0 | 50 | _ | 0 | - | _ | |
| Chicago | 90 | 100 | 100 | 16 | 100 | _ | |
| • Denver | 100 | 100 | 100 | - | _ | _ | |
| • Detroit | 100 | 100 | 100 | 100 | - | - | |
| • Miami | 50 | 50 | 50 | 50 | 50 | 50 | |
| • NYC | 30 | 0 | 0 | 0 | 52 | 100 | |
| • LA | 69 | 99 | 100 | 0 | 34 | 43 | |
| • Philadelphia | 100 | 100 | 100 | - | - | 99 | |
| Phoenix | 51 | 0 | _ | 0 | - | 0 | |
| Pittsburgh | 0 | 0 | 0 . | | - | - | |
| San Diego | 80 | 100 | _ | - | - | 100 | |
| San Francisco / Bay Area | 100 | 100 | 100 | 100 | 100 | 100 | |
| • D.C. | 100 | 100 | 100 | - | | - | |

<u>Atlanta</u>

| | | Please fill in for each vehicle type | | | |
|--------------|--------------|--------------------------------------|--|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Corey | Bulletins | 393 | 18% | 0% | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| | | | and the second second second second | | |
| Eller | Bulletins | 365 | 33% | 100% | |
| | 30-Sheet | 1100 | 47% | 100% | |
| | Squares | 26 | 50% | 100% | |
| | 8-Sheet | 140 | 25% | 100% | |
| | Walls | 1 | 25% | 100% | |
| | Bus Shelters | | | | |
| | | | at authorities of amountains. The entry of a | | |
| Outdoor Sys. | Bulletins | 725 | 60% | 0% | |
| | 30-Sheet | 1650 | 70% | 0% | |
| | Squares | 50 | 50% | 0% | |
| | 8-Sheet | 5 | 1% | 0% | |
| | Walls | | | | |
| | Bus Shelters | 650 | 100% | 0% | |

<u>Atlanta</u>

| | | Please fill in for each vehicle type | | |
|---------------|--------------|--------------------------------------|---------------------|---------------------|
| | | # of faces in | Market share (%) of | % of this type that |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Total Atlanta | Bulletins | 1483 | >100% | 25% |
| | 30-Sheet | 2750 | >100% | 40% |
| | Squares | 76 | 100% | 34% |
| | 8-Sheet | 145 | 26% | 97% |
| | Walls | 1 | 25% | 100% |
| | Bus Shelters | 650 | 100% | 0% |
| | | | | |
| | Bulletins | | | |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | · | | |
| | 1 | | | |
| | Bulletins | | | <u> </u> |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walis | | | |
| | Bus Shelters | | · | |

20703381/8

Boston

| | | Please fill in for each vehicle type | | | |
|----------|--------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| AK Media | Bulletins | 324 | 90% | 0% | |
| | 30-Sheet | 1999 | 100% | 50% | |
| | Squares | | | | |
| | 8-Sheet | 83 | 100% | 0% | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| | ŀ | | | | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| | | | | | |
| r | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |

20703381/

Chicago

| | , | Please fill in for each vehicle type | | | | |
|--------------|--------------|--------------------------------------|---------------------|---------------------|--|--|
| | | # of faces in | Market share (%) of | % of this type that | | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | | |
| Eller | Bulletins | 412 | 29% | 100% | | |
| | 30-Sheet | 2860 | 100% | 100% | | |
| | Squares | 30 | 90% | 100% | | |
| | 8-Sheet | | | | | |
| | Walls | 7 | 7% | 100% | | |
| | Bus Shelters | | | | | |
| Outdoor Sys. | Bulletins | 268 | 15% | 100% | | |
| | 30-Sheet | | | | | |
| | Squares | | | | | |
| | 8-Sheet | 660 | 15% | 100% | | |
| | Walls | | | | | |
| | Bus Shelters | | | | | |
| Universal | Bulletins | 702 | 32% | 80% | | |
| | 30-Sheet | | | | | |
| | Squares | | | | | |
| | 8-Sheet | 3546 | 73% | 0% | | |
| | Walls | | | | | |
| | Bus Shelters | | | | | |

Chicago

| | | Please fill in for each vehicle type | | | |
|---------------|--------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Total Chicago | Bulletins | 1382 | 76% | 90% | |
| | 30-Sheet | 2860 | 100% | 100% | |
| | Squares | 30 | 90% | 100% | |
| | 8-Sheet | 4206 | 88% | 16% | |
| | Walls | 7 . | 7% | 100% | |
| | Bus Shelters | | | | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| . , | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walis | | | | |
| | Bus Shelters | | | | |

Denver

| | | Please fill in for each vehicle type | | | |
|--------------|----------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Outdoor Sys. | Bulletins | 150 | 50% | 100% | |
| | 30-Sheet | 1780 | 100% | 100% | |
| | Squares | 6 | 100% | 100% | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | - Bus Shelters | | | | |
| | Bulletins | | | | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| • | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | | | | | |
| | 8-Sheet | | | | |
| , | Walls | | | | |
| | Bus Shelters | | | | |
| | | | | | |

Detroit

| | | Please fill in for each vehicle type | | | |
|--------------|--------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Outdoor Sys. | Bulletins | 439 | 40% | 100% | |
| | 30-Sheet | 1342 | 100% | 100% | |
| | Squares | 13 | 100% | 100% | |
| | 8-Sheet | 91 | 5% | 100% | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| | Bulletins | | | | |
| | 30-Sheet | · | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |

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<u>Miami</u>

| | | Please fill in for each vehicle type | | | |
|----------|--------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| AK Media | Bulletins | 705 | 75% | 50% | |
| | 30-Sheet | 1463 | 100% | 50% | |
| | Squares | 13 | 100% | 50% | |
| | 8-Sheet | 979 | 100% | 50% | |
| | Walls | 1 | 10% | 50% | |
| | Bus Shelters | 121 | 10% | 50% | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walis | | | | |
| | Bus Shelters | | | | |
| | Bulletins | | | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walis | | | | |
| | | | | | |

New York City

| | · ·** * | Please fill in for each vehicle type | | | |
|------------|--------------------|--------------------------------------|---------------------|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Allied | Bulletins | 83 | 19% | 100% | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | 20 | 40% | 100% | |
| | Bus Sheiters | | | | |
| | | | | | |
| TDI | Bulletins | 236 | 68% | 0% | |
| | 30-Sheet | 946 | 80% | 0% | |
| | Squares | 5 | 90% | 0% | |
| | 8-Sheet | | | | |
| | Walls | 38 | 70% | 0% | |
| | Bus Shelters | | | | |
| Van Wagner | Bulletins | 125 | 25% | 0% | |
| van Hagnor | | | | | |
| | 30-Sheet | 30 | 5% | 0% | |
| | Squares | | | | |
| | 8-Sheet | 160 | 5% | 0% | |
| | Walls | 12 | 5% | 0% | |
| | Bus Shelters | | · | | |

New York City

| | | Please fill in for each vehicle type | | | | |
|-----------|--------------|--------------------------------------|---------------------|---------------------|--|--|
| | | # of faces in | Market share (%) of | % of this type that | | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | | |
| Out. Sys. | Bulletins | 73 | 20% | 100% | | |
| | 30-Sheet | | | , | | |
| | Squares | | | | | |
| | 8-Sheet | | | | | |
| | Walls | 35 | 15% | 100% | | |
| | Bus Shelters | 2615 | 100% | 100% | | |
| E | | | | | | |
| Total NYC | Bulletins | 517 | >100% | 30% | | |
| | 30-Sheet | 976 | 85% | 0% | | |
| | Squares | 5 | 90% | 0% | | |
| | 8-Sheet | 160 | 50% | 0% | | |
| | Walls | 105 | >100% | 52% | | |
| | Bus Shelters | 2615 | 100% | 100% | | |
| | Bulletins | | | | | |
| | 30-Sheet | | | | | |
| | | _ | | | | |
| | Squares | | | | | |
| | 8-Sheet | | | | | |
| | Walls | | | | | |
| | Bus Sheiters | | | | | |

Los Angeles

| | | Pleas | se fill in for each veh | in for each vehicle type | | |
|--------------|--------------|----------------|-------------------------|--------------------------|--|--|
| | | # of faces in | Market share (%) of | % of this type that | | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | | |
| Eller | Bulletins | 687 | 30% | 100% | | |
| | 30-Sheet | 4861 | 63% | 100% | | |
| | Squares | 37 | 50% | 100% | | |
| | 8-Sheet | | | | | |
| | Walls | 11 | 55% | 100% | | |
| | Bus Shelters | 1359 | 16% | 100% | | |
| | | | | | | |
| Outdoor Sys. | Bulletins | 883 | 40% | 100% | | |
| | 30-Sheet | 2950 | 38% | 100% | | |
| | Squares | 13 | 20% | 100% | | |
| | 8-Sheet | | | | | |
| | Walls | | | | | |
| | Bus Shelters | 2600 | 50% | 100% | | |
| Regency | Bulletins | 250 | 15% | 0% | | |
| | 30-Sheet | | | | | |
| | Squares | | | | | |
| | 8-Sheet | 500 | 20% | 0% | | |
| | Walls | | | | | |
| | Bus Shelters | | | | | |

4/10/97

Los Angeles

| | | Please fill in for each vehicle type | | | |
|------------|--------------|--------------------------------------|--|---------------------|--|
| | | # of faces in | Market share (%) of | % of this type that | |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded | |
| Van Wagner | Bulletins | 450 | 15% | 0% | |
| | 30-Sheet | 30 | 5% | 0% | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | 20 | 70% | 0% | |
| | Bus Shelters | 5200 | 65% | 0% | |
| | 1 | | | | |
| Total LA | Bulletins | 2270 | 100% | 69% | |
| | 30-Sheet | 7841 | >100% | 99% | |
| | Squares | 40 | 70% | 100% | |
| | 8-Sheet | 500 | 20% | 0% | |
| | Walls | 32 | >100% | 34% | |
| | Bus Shelters | 9159 | >100% | 43% | |
| - | Bulletins | | section of the sectio | | |
| | 30-Sheet | | | | |
| | Squares | | | | |
| | 8-Sheet | | | | |
| | Walls | | | | |
| | Bus Shelters | | | | |

<u>Philadelphia</u>

| | | Please fill in for each vehicle type | | |
|----------|--------------|--------------------------------------|---------------------|---------------------|
| | | # of faces in | Market share (%) of | % of this type that |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Univeral | Bulletins | 358 | 65% | 100% |
| | 30-Sheet | 2027 | 100% | 100% |
| | Squares | 20 | 80% | 100% |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | 212 | 70% | 99% |
| : | | | | |
| | Bulletins | | | |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |
| | | | | |
| , | Bulletins | | | |
| | 30-Sheet | | | |
| | Squares | | | |
| <u>.</u> | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |

Phoenix

| | | Please fill in for each vehicle type | | |
|---------------|-------------------|--------------------------------------|---------------------|---------------------|
| _ | 16-17-1- T | # of faces in | Market share (%) of | % of this type that |
| Company | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Eller | Bulletins | 366 | 46% | 90% |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |
| Outdoor Sys. | Bulletins | 353 | 50% | 0% |
| | 30-Sheet | 1443 | 100% | 0% |
| | Squares | | | |
| | 8-Sheet | 600 | 100% | 0% |
| | Walls | | | |
| | Bus Shelters | 1200 | 100% | 0% |
| Total Phoenix | Bulletins | 719 | 96% | 51% |
| | 30-Sheet | 1443 | 100% | 0% |
| | Squares | | | |
| | 8-Sheet | 600 | 100% | ·**0% |
| • | Walls | | | |
| | Bus Shelters | 1200 | 100% | 0% |

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Pittsburgh

| Vehicle Type Bulletins 0-Sheet quares -Sheet Valls Bus Shelters | # of faces in your inventory 270 2051 12 | Market share (%) of faces of this type 80% 95% 100% | % of this type that has been geocoded 0% 0% 0% |
|--|---|--|---|
| Bulletins 0-Sheet quares -Sheet Valls | 270 | 95% | 0% |
| 0-Sheet quares -Sheet Valls | 2051 | 95% | 0% |
| equares [-Sheet Valls | | | |
| -Sheet [| 12 | 100% | 0% |
| Valls [| | | |
| L | | | |
| Bus Shelters | | | |
| L | | | |
| | | , | |
| Bulletins | | | |
| 0-Sheet [| | | |
| quares | | | |
| -Sheet | | | |
| Valls | | | |
| Bus Shelters | | | |
| Bulletins | | | |
| 0-Sheet | | | |
| Squares | | | |
| 3-Sheet | | | |
| Walls | | | |
| Bus Shelters | | | |
| | Sulletins 0-Sheet quares -Sheet Valls Sulletins 0-Sheet Squares -Sheet | Sulletins O-Sheet Equares -Sheet Valls Sulletins O-Sheet Squares -Sheet Valls O-Sheet Squares O-Sheet O-Sheet O-Sheet O-Sheet O-Sheet O-Sheet | Sulletins |

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San Diego

| | | Please fill in for each vehicle type | | |
|--------------|--------------|--------------------------------------|---------------------|---------------------|
| | | # of faces in | Market share (%) of | % of this type that |
| Company | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Eller | Bulletins | 112 | 40% | 100% |
| | 30-Sheet | 572 | 50% | 100% |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |
| Outdoor Sys. | Bulletins | 120 | 45% | 100% |
| | 30-Sheet | 536 | 50% | 100% |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | 680 | 100% | 100% |
| Martin | Bulletins | 59 | 27% | 0% |
| wartiii | 1 | | 2176 | 070 |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |

San Diego

| | | Please fill in for each vehicle type | | |
|--------------|--------------|--------------------------------------|---------------------|---------------------|
| _ | | # of faces in | Market share (%) of | % of this type that |
| Company | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Total San D. | Bulletins | 291 | >100% | 80% |
| | 30-Sheet | 1108 | 100% | 100% |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walis | | | |
| | Bus Shelters | 680 | 100% | 100% |
| | Bulletins | | | |
| | Dunenns | L | | <u> </u> |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |
| • | Bulletins | | | |
| | | | | |
| | 30-Sheet | | | |
| | Squares | m the call manager | | |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |

San Francisco/Oakland

| | | Please fill in for each vehicle type | | |
|----------------|--------------|--------------------------------------|---------------------|---------------------|
| | | # of faces in | Market share (%) of | % of this type that |
| Market | Vehicle Type | your inventory | faces of this type | has been geocoded |
| Eller | Bulletins | 386 | 70% | 100% |
| | 30-Sheet | 1783 | 66% | 100% |
| | Squares | 4 | 50% | 100% |
| | 8-Sheet | 432 | 42% | 100% |
| | Walls | 46 | 79% | 100% |
| | Bus Shelters | 102 | 14% | 100% |
| | | | | |
| Outdoor Sys. | Bulletins | 248 | 35% | 100% |
| | 30-Sheet | 1262 | 33% | 100% |
| | Squares | 5 | 50% | 100% |
| | 8-Sheet | 573 | 50% | 100% |
| | Walls | 2 | 4% | 100% |
| | Bus Shelters | 825 | 100% | 100% |
| | | | | |
| Total Bay Area | Bulletins | 634 | >100% | 100% |
| | 30-Sheet | 3045 | 100% | 100% |
| | Squares | 9 | 100% | 100% |
| | 8-Sheet | 1005 | 92% | 100% |
| | Walls | 48 | 83% | 100% |
| | Bus Shelters | 927 | >100% | 100% |

Washington DC

| | | Please fill in for each vehicle type | | |
|-----------|--------------|--------------------------------------|--|--|
| Сотрапу | Vehicle Type | # of faces in your inventory | Market share (%) of faces of this type | % of this type that has been geocoded |
| Universal | Bulletins | 87 | 70% | 100% |
| | 30-Sheet | 590 | 90% | 100% |
| | Squares | 1 | 50% | 100% |
| | 8-Sheet | | | |
| | Walls | | | |
| | Bus Shelters | | | |
| | Bulletins | | | |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | ·. | | |
| | Walls | | | |
| | Bus Shelters | | | |
| | Bulletins | | 24, -3-3 | |
| | 30-Sheet | | | |
| | Squares | | | |
| | 8-Sheet | | | |
| · | Walls | | | |
| | Bus Shelters | | | |